

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20111128028
Summary	UK company producing a software-based process control system that can run on smart phones and mobile technology devices is looking for distributors in Europe and China.
Creation Date	28/11/2011
Last Update	13/12/2011
Expiration Date	13/12/2012

Intermediary Information

Company Information

Year established	2008
Turnover (in Million Euro)	Up to 2
Number of Employees	1 to 9
Activity Codes (NACE-Code)	Computer programming activities
Company's Products / Activities (main products, services, core activities)	The UK company is a leader in energy monitoring, control and optimisation systems. The company produces a fully-featured process control software suite for PCs, Smartphones, Tablets, Corporate Servers and other common-place computing devices. The product uses software for PID (Proportional Integral Derivative) control so no PLC's or electronics are required; parameterisation is by control panel data entry so no scripting or programming is needed.
Contact Languages	English,
Certification/Quality standard	None
Already Engaged in International Co-operation	No
Percentage of Trans-National Activities	0% to 9%

Co-operation Proposal Information

Co-operation Offer

Co-operation Request

Commercial Co-operation

Trade Intermediary services (agent, representative, distributor)

Full Description : (Specification of co-operation request / offer)

The UK company is looking for distributors for their product that allows control and using from end user devices such as electronic tablets, smart phones etc.

Main advantages the company could offer to a potential partner

The Product uses software for PID control so no PLC's or electronics are required; parameterization is by control panel data entry so no scripting or programming is needed.

Partner Information

Type of Partners

Company

Field of Activities

Services

Number of Employees

1 to 9

10 to 49

50 to 249

250 or more

Previous Experience

No Preference

Expected input of the partner

A partner who understands the potential market for process controls and who can see the benefits of a software-based control system, eliminating the need for PID (Proportional-Integral-Derivative) controls.
