

# Business Cooperation Database

## Profile Extraction

Produced the 27/01/2012

### General Information

|                 |  |
|-----------------|--|
| Profile ID      | 20111130052  |
| Summary         | Spanish company specializing in the export of food products, is looking for intermediary services (distributors) and also offers distribution in its local market. |
| Creation Date   | 30/11/2011   |
| Last Update     | 01/12/2011   |
| Expiration Date | 01/12/2012   |
| Status          | Active   |

### Intermediary Information

#### Company Information

|  |  |
|--|--|
| Year established   | 2011   |
| Turnover   | Up to 2  |
| Number of Employees  | 1 to 9   |
| Activity Codes (NACE-Code)   | Growing of vegetables and melons, roots and tubers<br>Growing of other non-perennial crops<br>Growing of grapes<br>Growing of citrus fruits<br>Growing of other tree and bush fruits and nuts<br>Growing of oleaginous fruits                                      |
| Company's Products / Activities (main products, services, core activities) | Producer and exporter of fruits (citrus, melons, persimmons, apples, cherries, medlar, grapes), vegetables (tomatoes, artichokes, green beans, lima beans, potatoes, onions, chufas, lettuces, cucumbers, pumpkins), olive oil, dried fruits (almonds and carobs). |
| Contact Languages  | English  |
| Certification/Quality standard   | None   |
| Already Engaged in International Co-operation                              | No   |
| Percentage of Trans-National Activities                                    | 0% to 9%   |

#### Co-operation Proposal Information

|                    |   |
|--------------------|---|
| Co-operation offer | Commercial Co-operation<br>Trade Intermediary services (agent, representative, distributor) |
|--------------------|---|

Co-operation Request

Commercial Co-operation  
Trade Intermediary services (agent, representative, distributor)

Full description :  
(Specification of co-operation request / offer)

Spanish company specializing in the commercialization of fruits (citrus, melons, persimmons, apples, cherries, medlar, grapes), vegetables (tomatoes, artichokes, green beans, lima beans, potatoes, onions, chufas, lettuces, cucumbers, pumpkins), olive oil, dried fruits (almonds and carobs) both for retail distribution and for large distribution and both bulk and packaged, is looking for reliable partners for the distribution of its products in other markets and offers distribution for the same products except for citrus in its local market.

Main advantages the company could offer to a potential partner

Big industry, knowledge, over 30 years of experience (from a previous company) commercializing fruits and vegetables.

**Partner Information**

Type of Partners

Company

Field of Activities

Trade (Buying/Selling)

Number of Employees

50 to 249

Previous Experience

No Preference

Expected input of the partner (Description of what is being expected from the co-operation partner)

Reliability and professionalism.